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## **FINANCIAL STRATEGY FOR MANAGEMENT OF CASH FLOWS OF ENTERPRISES**

The article examines the financial strategy for analyzing the company's cash flows, based on the criteria for analyzing past periods, identifying sources of cash flow generation, profit distribution, and control over the implementation of the plan. The analysis of the net profit of cash flows is opened, the analysis of gross profit is analyzed, the environmental variables are determined, the objectives are considered in accordance with the mission and situational changes in the business environment for effective planning and maximum cash turnover. Based on the data of a limited liability company, a financial strategy for managing cash flows is considered. Management is seen as a process aimed at achieving the enterprise's goal. The factors of the external environment influencing the functioning and perspective development of the enterprise are considered.

*Keywords:* financial strategy, cash flow management, coefficient of cash flow efficiency, methods, equity.



« » ( « » , « » ).

« » , — [4].

2016 ( 1 « » 2 « » , « » ).

[4].

= + + , (1)

[4].

( )

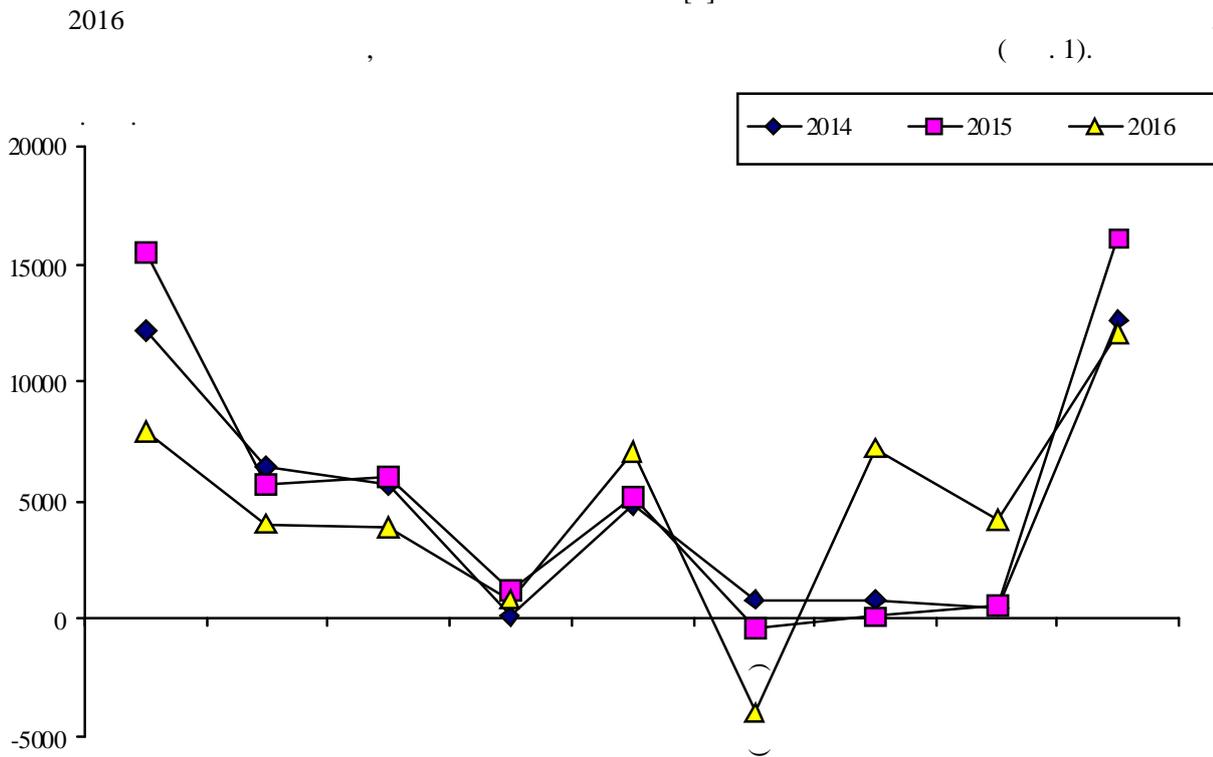
2014, 2015 2016 ( .1).

1. ( ) 2014-2016 , \*

|     |     | 2014  | 2015  | 2016  |           |           |           |           |
|-----|-----|-------|-------|-------|-----------|-----------|-----------|-----------|
|     |     | 1     | 2     | 3     | 4 = 2 - 1 | 5 = 2 / 1 | 6 = 3 - 2 | 7 = 3 / 2 |
| 1.  | -   | 12150 | 15507 | 7910  | -438      | -4        | -3802     | -32       |
| 2.  | -   | 6423  | 5700  | 4013  | -723      | -11       | -1687     | -30       |
| 3.  |     | 5727  | 6012  | 3897  | +285      | +5        | -2115     | -35       |
| 4.  | -   | 81    | 1239  | 842   | +1158     | +53       | -397      | -32       |
| 5.  | -   | 4854  | 5136  | 7022  | +282      | +6        | +1886     | +37       |
| 6.  | ( ) | 792   | -363  | -3967 | -1155     | -146      | -3604     | -89       |
| 7.  |     | 864   | 116   | 7218  | -777      | -90       | +7102     | +522      |
| 8.  | -   | %     | 7,11  | 0,75  | 91,3      |           | -6,36     | +90,5     |
| 9.  |     | 521   | 602   | 4176  | +81       | +1,16     | +3574     | +6,94     |
| 10. |     | 12671 | 16109 | 12086 | +3438     | +1,27     | -4023     | -1        |

\*

2016 = + / × 100; [3].



1.

$$= 9552 / 25288 = 0,38.$$

$$= 9552 / 25288 = 0,38.$$

$$= 7218 / 9500 = 0,76.$$

$$= 7218 / 9552 = 0,756.$$

< 0,5

0,2—

37 %

$$\Delta = 7910 - 5700 = +2210$$

[3].

$$: 3897 - 2210 = 1687$$

$$2210 - 6012 = -3802$$

2.

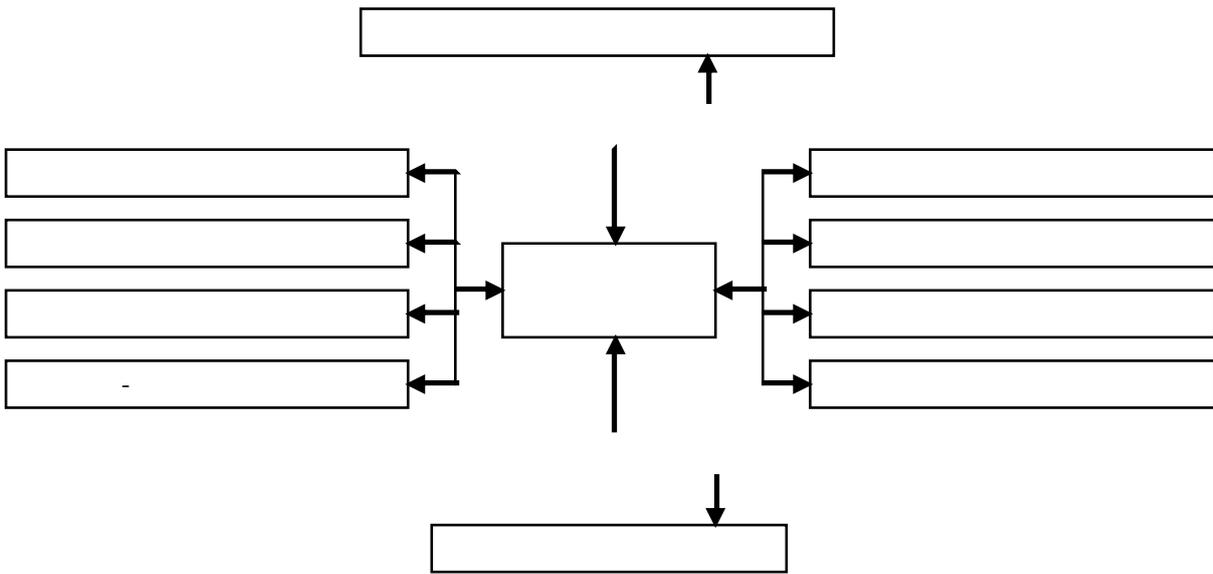
2015 2016

$$: 1687 - 3802 = -2115$$

|  | 2015  | 2016 |       | %   |
|--|-------|------|-------|-----|
|  | 15507 | 7910 | -7597 | -49 |
|  | 5700  | 4013 | -1687 | -30 |
|  | 6012  | 3897 | -2115 | -35 |

2016  
2115  
7597  
30 %

2, 7699 1687 32 %, 1687 2015 30 %.  
 2 %, 2016 397 1,  
 1886 ,  
 2016 ( 3604 2016  
 4023 2015  
 2115  
 2016 41132 2015  
 :  
 15599 38 % [5].  
 2016 7218 2015  
 7102  
 [6].  
 (+32 %); 2 %; ( 15599  
 ; 35807 309 %.  
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 « » [1].  
 [6]. ( .2),  
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.2.

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[3].

- 1)
- 2)
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- ; ; -

(2)

( .3).

3. , . \*

|          |      |      |      |       |       |
|----------|------|------|------|-------|-------|
| 1. ( )   | 8000 | 8000 | 8000 | 8000  | 8000  |
| 2.       | 3000 | 3000 | 3000 | 3000  | 3000  |
| 3.       | 1000 | 1000 | 1000 | 1000  | 1000  |
| 4.       | 1000 | 1000 | 1000 | 100-  | 1000  |
| 5. ( - ) | 3000 | 6000 | 9000 | 12000 | 15000 |
| 6.       |      |      |      |       |       |

\* [3]

1) ;  
 2) ;  
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 4) [3].

1) ;  
 2) ;  
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 4) .

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 + = + , (3)  
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II .  
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 [3].

III ( ).  
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1) ( , ) ;  
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1) ;  
 2) ;  
 3) , 2017-2020 .

1000 2016  
 2015 « » ( ) : 1 . 2017 = 30 % 1 .  
 2015; 2 . 2017 = 50 % 2 . 2015; 3 . 2017 = 70 % 3 . 2015; 4 . 2017 = 4 . 2015 . 2018-  
 2020 . = 2015 .  
 (2 . / ) - 2015 .

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2016

( , 170 ) 3,1

[5],

( ),

( )

[7],

[8].

1)

« »;

2)

3)

4) « ».

5)

[8].

[9].



10. ... / ... // ... : , , — 2015. — 1 (30). — .12–18.
11. // ... : , , , . — 2015. — 2 (31). — .21–26.

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